

**BOARD OF DIRECTORS**



- |                         |                |
|-------------------------|----------------|
| Cornelious Chambliss    | Chairman       |
| Gloria Winder           | 1st Vice Chair |
| Jacqueline Smith-Watson | 2nd Vice Chair |
| Kimberly Sharpe         | Secretary      |
| Lynda Burke             | Treasurer      |
| Anita Holley            | Director       |
| Rita Raphael            | Director       |
| Keisha Samuels          | Director       |
| Donald O. Sandridge     | Director       |

**MISSION & VISION STATEMENT:**  
*That our Mission and Vision are the foundation for our community development purpose, demonstrated through the provision of Financial Products and Services that are economically beneficial to both the member and the credit union. Toward this purpose, we provide responsible Financial Products and Services to economically distressed communities and to those that may have been overlooked in the mainstream banking associations to establish and meet financial goals.*



2130 Cunningham Drive, Hampton, Virginia 23666  
 (757) 838-0707 . HRECU.org



**“We continue to focus on providing exceptional personal service”**



**Hampton Roads**  
**EDUCATORS CREDIT UNION, INC.**

*“Large enough to serve you, small enough to know you.”*

**2025**  
**ANNUAL REPORT**

## 2025 FINANCIAL SUMMARY

Hampton Roads Educators Credit Union (HRECU) concluded the fiscal year in a strong financial position, demonstrating steady growth, sound capital management, and continued commitment to serving its members and community.

The strong growth in Share deposits in the last five years has allowed us to maintain our Loans/VISA portfolios and increase Investment Certificates. The Loan and VISA portfolios decreased slightly by less than 2.0% during 2025. The strong share deposits growth allowed us to increase our Investment Certificates by 12.5%. Dividends are not the only way that our members can reap financial benefits. By keeping our loan rates as low as possible, members build their credit ratings while also spending less on interest. Overall, total assets have remained relatively stable, growing just under 5%.

Share deposits overall were stable; up 3.5% overall from last year. We have continued to grow our Shares over the past 5 years. Although share savings increased only slightly, our rate sensitive members took advantage of our competitive rates and moved their money to higher rate Money Market shares. This led to growth of 16.5% as well as Share Certificates growth of 3.2%.

With Loan growth, often comes higher delinquency which in turn requires the Allowance for Credit Losses account to be increased to allow for an increase in charge-offs. This was the case in 2025 in that the Allowance account was increased by almost 18%.

Income from interest on Loans is up 4.6% over the previous year, mostly due to interest rate adjustment and larger portfolios. Investment income is up 33.8%, due to interest rates continuing to remain fairly steady throughout 2025. This allowed us to roll many maturing Certificates over from very low rates to much more competitive rates. Total Operating Expenses decreased by 2% along with total Operating Income (excluding dividends) rose by 9.8%, enabling us to have a net income increase of 147% over the previous year.

Lastly, the recent rise in interest rates by The Fed to try to curb inflation is helping our “rate conscious members”, particularly with Money Market accounts and Certificates of Deposits. This is attributed to maintaining the amazing increase in dividends paid back to you, the members.

As HRECU moves forward, the Credit Union remains focused on responsible growth, enhanced digital access, and expanded financial education initiatives. With a strong balance sheet, healthy capital position, and member-first philosophy, Hampton Roads Educators Credit Union is well-positioned to continue delivering value and financial empowerment to its members.

## ASSETS

Loans	\$14,677,910
VISA	\$3,055,831
Allowance for Loan Loss	(\$163,970)
Cash	\$844,270
<b>Total Loans</b> (Allowance & cash not included)	<b>\$17,733,741</b>



## INVESTMENTS

Vizo Corp Federal Credit Union	\$2,059,560
Certificates of Deposit	\$20,277,272
NCUA - Share Insurance	\$390,121
Trelliance (CUSO) Stock	\$7,222
Accrued Loan & Investment Income	\$96,558
Prepaid Expenses	\$195,907
Building	\$45,423
Furniture and Fixtures	\$113,850
Other Assets	\$4,235,053
<b>Total Assets &amp; Investments</b>	<b>\$45,835,007</b>

## 2025 FINANCIAL HIGHLIGHTS

### STATEMENT OF INCOME

Interest on Loans	\$1,088,191
Interest on VISA	\$238,770
Investment Income	\$621,315
VISA Credit/Debit Income/ATM	\$301,028
Miscellaneous	\$207,509
<b>Total Operating Income</b>	<b>\$2,456,813</b>
Less Total Operating Expenses	(\$1,894,132)
<b>Income Before Dividends</b>	<b>\$562,681</b>
Less Dividends	(\$138,783)
Non Operating Gain/(Loss)	\$0
Net Income	\$423,898
<b>Net Profit (Loss)</b>	<b>\$423,898</b>

### LIABILITIES & MEMBER EQUITY

Accounts Payable	\$581,578
Other Liabilities	\$7,555
Shares	\$34,081,288
Share Certificates	\$1,082,619
Money Market Shares	\$5,674,935
Regular Reserves	\$737,288
Undivided Earnings	\$3,107,857
Other Comprehensive Income	\$561,887
<b>Total Liabilities &amp; Member Equity</b>	<b>\$45,835,007</b>

## REPORT OF THE BOARD OF DIRECTORS



The Board of Directors’ responsibilities focus primarily on providing leadership and monitoring the general affairs of the credit union. In addition, the board seeks to remain aware of the current economic conditions and provide competitive rates and comprehensive services to the membership. The Board’s number one priority is to make responsible decisions that are in the best interest of the membership.

The Board of Directors is committed to offering financial solutions that make a difference in our members’ lives and successfully serve the needs of you and your entire family. We strive to make “HRECU” the financial institution of choice for you and your family!

*Cornelious Chambliss, Chairman*

## REPORT OF THE SUPERVISORY COMMITTEE



Anderson Edwards, LLC conducted the supervisory committee comprehensive annual audit for the Hampton Roads Educators Credit Union, Inc.

The annual audit covered the period of October 1, 2024 through September 30, 2025 and was made in accordance with the Supervisory Committee Manual for Credit Unions and accordingly, included such test of the accounting records deemed necessary by auditors.

*Lynn Sawyer, Chairman*