

BOARD OF DIRECTORS



Cornelious Chambliss	Chairman
Gloria Winder	1st Vice Chair
Jacqueline Smith-Watson	2nd Vice Chair
Kimberly Sharpe	Secretary
Anita Holley	Treasurer
Lynda Burke	Director
Rita Raphael	Director
Keisha Samuels	Director
Donald O. Sandridge	Director

MISSION STATEMENT: *HRECU is committed to offering financial solutions that make a difference in our members lives.*



2130 Cunningham Drive, Hampton, Virginia 23666
(757) 838-0707 . HRECU.org

"Let us guide your financial future"



Hampton Roads
EDUCATORS CREDIT UNION, INC.

"Large enough to serve you, small enough to know you."

2024
ANNUAL REPORT

2024 FINANCIAL SUMMARY

The Loan and VISA portfolios rose by a total of 4.0% during 2024. This strong growth is indicative of our competitive rates and VISA Scorecard rewards. Dividends are not the only way that our members can reap financial benefits. By keeping our loan rates as low as possible, members build their credit ratings while also spending less on interest.

While the Loans and VISA portfolios grew this year, money was also added to our Vizo Corporate overnight fund, increasing it by 74%. Overall, total assets have remained relatively stable, growing just under 5%.

Share deposits overall were fairly stable; up just over 4% overall from last year. We have continued to grow our Shares over the past 5 years. Slow and steady growth is beneficial, as too much growth too quickly can be detrimental. Although share savings decreased slightly, members took advantage of our competitive rates and moved their money to higher rate Money Market shares. This led to growth of 41.2% as well as Share Certificates growth of 32.6%.

With Loan growth, often comes higher delinquency which in turn requires the Allowance for Credit Losses account to be increased to allow for an increase in charge-offs. This was the case in 2024 in that the Allowance account was increased by 48%.

Income from interest on Loans and Visa accounts is up almost 13% and 6.4%, respectively from the previous year, mostly due to the larger portfolios. Investment income is up 21.4%, due to interest rates continuing to remain fairly steady throughout 2024. This allowed us to roll many Certificates over from very low rates to much more competitive rates. Although total Operating Expenses increased by less than 9%, total Operating Income (excluding dividends) rose by 15.8%.

Lastly, the 2024 rise in interest rates by The Fed to try to curb inflation is helping our “rate conscious members”, particularly with Money Market accounts and Certificates of Deposits. This is attributed to the amazing 43% increase in dividends paid back to you, the members.

VISION STATEMENT: *To successfully serve the needs of our members, their families and to be the financial institution of choice.*

ASSETS

Loans	\$14,899,999
VISA	\$3,112,829
Allowance for Loan Loss	(\$139,211)
Cash	\$974,379
Total Loans (Allowance & cash not included)	\$18,012,828



INVESTMENTS

Vizo Corp Federal Credit Union	\$2,168,318
Certificates of Deposit	\$18,011,859
NCUA - Share Insurance	\$375,728
Trelliance (CUSO) Stock	\$7,222
Accrued Loan & Investment Income	\$88,391
Prepaid Expenses	\$151,476
Building	\$51,857
Furniture and Fixtures	\$84,166
Other Assets	\$3,674,229
Total Assets & Investments	\$43,461,243

2024 FINANCIAL HIGHLIGHTS

STATEMENT OF INCOME

Interest on Loans	\$1,039,988
Interest on VISA	\$237,401
Investment Income	\$464,502
VISA Credit/Debit Income/ATM	\$301,165
Miscellaneous	\$197,108
Total Operating Income	\$2,240,164
Less Total Operating Expenses	(\$1,931,515)
Income Before Dividends	\$308,649
Less Dividends	(\$136,891)
Non Operating Gain/(Loss)	\$0
Net Income	\$171,758
Net Profit (Loss)	\$171,758

LIABILITIES & MEMBER EQUITY

Accounts Payable	\$426,076
Other Liabilities	\$21,996
Shares	\$33,543,430
Share Certificates	\$1,048,975
Money Market Shares	\$4,867,761
Regular Reserves	\$737,288
Undivided Earnings	\$2,683,960
Other Comprehensive Income	\$131,757
Total Liabilities & Member Equity	\$43,461,243

REPORT OF THE BOARD OF DIRECTORS



The Board of Directors' responsibilities focus primarily on providing leadership and monitoring the general affairs of the credit union. In addition, the board seeks to remain aware of the current economic conditions and provide competitive rates and comprehensive services to the membership. The Board's number one priority is to make responsible decisions that are in the best interest of the membership.

The Board of Directors is committed to offering financial solutions that make a difference in our members' lives and successfully serve the needs of you and your entire family. We strive to make "HRECU" the financial institution of choice for you and your family!

Cornelious Chambliss, Chairman

REPORT OF THE SUPERVISORY COMMITTEE



A. Rohm Smith & Company, CPA, PC conducted the supervisory committee comprehensive annual audit for the Hampton Roads Educators Credit Union, Inc.

The annual audit covered the period of October 1, 2023 through September 30, 2024 and was made in accordance with the Supervisory Committee Manual for Credit Unions and accordingly, included such test of the accounting records deemed necessary by auditors.

Lynn Sawyer, Chairman